

annual report



reaching greater heights

"We most sincerely appreciate your very generous support of the Greensboro Children's Museum, it is an investment in both our children and downtown Greensboro."

Dear Friends,

Things at the Greensboro Children's Museum really have been reaching greater heights!

Our Outdoor Play Plaza has us climbing past the Museum's all-time attendance records! This past year the great blue climbers have provided a wonderful place to play on sunny days. The newly installed water feature, "Water Wonders", has been sending happiness levels soaring among our small guests and their accompanying adults. Please come on over to have some splashy fun with us, and bring two friends along to help you get a good footing as you start your ascent outside.

The third phase of our capital campaign has launched, and we look forward to new, fun, interactive technology exhibits landing on the Museum floor in 2019. These features will give our kids a chance to use and to play interactively with STEM technology items, which are often too costly for families to purchase.

We most sincerely appreciate your very generous support of the Greensboro Children's Museum, it is an investment in both our children and downtown Greensboro.

The board and staff are grateful for the enthusiasm, assistance and friendship you have shared with us as we make this exciting climb to new levels. We sincerely look forward to you being by our side as we move to scale whatever heights lie ahead and don't forget – the journey is more exciting with friends!

Egbert "Bert" L. Davis, IV Chair, Board of Directors

2017 & 2018

Marian D. King

Marian D. King Chief Executive Officer

GCM engages all children and families in hands-on, fun, learning experiences which contribute to their growth and development through play, creation, outdoor exploration and STEM activities.

brains are built, not born

A child's early years set the foundation for all the years that follow. Child development is a dynamic, interactive process that is not pre-determined. There are only 2,000 days between the time a baby is born and the day that child begins kindergarten. Experiences during these 2,000 days have a lasting impact on health, social and emotional skills, and learning. GCM offers programming to engage children in learning experiences which contribute to growth and development through play, creation, outdoor exploration and STEM activities. Play and learning are intertwined and help children grow strong and healthy.

One of the places this learning happens is in GCM summer programs. Our camp curriculum includes a balance of classroom learning and free play at the Museum. As part of the Reaching Greater Heights initiative, GCM expanded its programming to include more age ranges and reach more children through technology and cooking classes and camps. Ages 6 – 11 has been the fastest growing age group for classes and camps. There were 327 children who joined us for summer camp fun.

Dylan, 5, is pictured below with two fellow campers during the 2018 Ocean Adventures camp, as they pretend to be pirates searching for treasure. Dylan attended 4 of 10 weeks of camps this summer.



a place for all

Accessibility is a core value of GCM. Every Friday evening and all day each Sunday, patrons can visit the Museum at a discounted rate. Annually, 30 families are given a free 12-month membership to the Museum. These families are selected based on need. Additionally, the Museum solicits sponsors to provide scholarship programs for schools in need. In 2017-18, the Lincoln Financial Foundation partnered with GCM to offer all Guilford County Title I Schools the opportunity to book a field trip to the Museum for free. A limited number of scholarships to community groups is also available.

In May 2018, the Bonner House at Guilford College contacted GCM on behalf of the youth living in Summit Cone Apartments. The Summit Cone Community Center is led by The Bonner House and offers homework help, educational workshops and other resources for families. Following a tragedy in the community, The Bonner House requested a scholarship for students in their tutoring program. They booked a free discovery visit for 12 students, which included 90 minutes of self-guided exploration throughout the Museum. "Our time there was wonderful. GCM's generosity was a soothing touch to our hearts and we will never forget it. Most of these children have never had the chance to visit the facility. " Susan M. Coordinator, The Bonner House field trip attendees awarded scholarships

2018 green acres gala

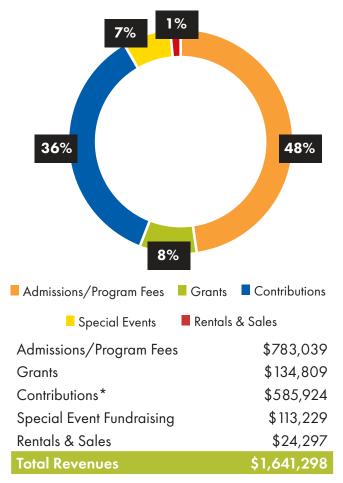
The Green Acres Gala is our adults-only annual fundraiser benefiting the Museum. Each year, local chefs, eateries, breweries and distillieries generously donate tastings for attendees to enjoy while exploring the Museum.

At the 2018 Gala, we welcomed more than 450 guests, 31 food and beverage vendors, and 21 volunteers into the Museum for a night of food and fun. Thanks to the generosity of the community, we raised \$135,908.25! Proceeds from the Green Acres Gala help build children's confidence, vocabulary and decision-making abilities through play. These life skills are critical to all children and help prepare them for success in school and life. We are grateful for your support of this special evening.



financials

revenues and support

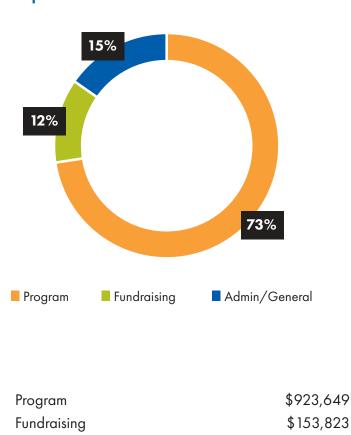


*Contributed income includes gifts received to the Reaching Greater Heights capital campaign during the year.

expenses

Admin/General

Total Expenses



\$194,771

\$1,272,243

2017-18 board of directors

Egbert "Bert" L. Davis, IV, Board Chair Tom Guerrieri, Chair-Elect Skip Corneliussen, Treasurer Diane Cabbell, Secretary Noel Burt Bill Bullock Jillian Crone Alison Durham Maria Hicks-Few

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2017-18 annual donors

champions \$25,000+

David Heggie

City of Greensboro Lincoln Financial Foundation North Carolina Science Museums Grant Program Phillips Foundation The VF Foundation

heroes \$10,000 - \$24,999

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The Greensboro Center for Pediatric Dentistry

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1808 Capital Partners, David Anderson and George Hall Carolina Pediatrics of the Triad Cone Health Contour MedSpa Fran & Bert Davis Lincoln Financial Group
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Stephanie & Patrick Billings
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LeBauer Allergy & Asthma - Dr. Sharma,
Dr. Whelan & Dr. Van Winkle
The Lookout Foundation
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Downtown Greensboro Inc.

Alison & Chris Durham

Mitchell, Bartlett & Bell Orthodontics New Garden Friends School Lisa Newsome Party Makers Event Rental Tracy & Dean Priddy Claudia & David Reich Michele & Matt Slaine Sarah & Lee Solomon Terminix Triad TOPO Distillery Triad Family Dental Trisect Commercial, LLC Leslye & Marshall Tuck **Undercurrent Restaurant** Comer & Ralph Wear Well-Spring, A Life Plan Community

reaching greater heights donors

level 1 \$800K

The Cemala Foundation

level 2 \$150,000 - \$250,000

Bell Foundation Jackie and Steve Bell City of Greensboro

level 3 \$50,000 - \$60,000

BB&

Debbie and Scott Brown & Jane and Richard Levy The Cannon Foundation Madeleine and Duane Dassow

level 4 \$25,000 - \$49,999

Russellene J. Angel, in honor of Jackie and Steve Bell Mary Katherine and Durant Bell, in honor of Hughes, Lollie and George Bell

Joseph M. Brantley III, in memory of Lara Ellen

Carolina Bank

Barbara S. Cone and Family

Fran and Bert Davis

The Dillard Fund

Downtown Greensboro Inc.

Alison and Chris Durham

Gilbarco Veeder-Root

Greensboro Grasshoppers

Tom Guerrieri and Family

The Ed Harrington Family

level 5 \$ 10,000 - \$24,999

Margaret and Bill Benjamin Mary Gay and Don Brady

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Diane and Kyle Cabbell

Clem and Hayes Clement

Sue W. Cole and Family

Betty Ward Cone

Hughlene and Bill Frank

Hagan Family Fund

Cone Health The Nat Greene Kiwanis Club

The VF Foundation

The Stanley and Phyllis Shavitz Family Fund, in loving memory of Stanley Shavitz

Sol Foundation

VAT II F

Wells Fargo

Hillsdale Fund, Inc.

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The Alice and Britt Preyer Family

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Dina and Burney Jennings

Rosemary and Jay Kenerly, in honor of Hal, Bert, Maye and Viv

Oakley Family

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Susan and Jerry Schwartz

SFW

The Strasser Family

Leslye and Marshall Tuck

United Guaranty

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Rosemary Kenerly, Reaching Greater Heights Co-Chair



Madeleine Dassow, Reaching Greater Heights Co-Chair

reaching greater heights donors cont.

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1808 Capital Partners, David Anderson & George Hall Allen Industries

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Louise and Jim Brady

The Coker Family

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Gina and Doggie Cornwell for Miller King

Kathy K. and Daniel C. Craft

Jillian and Damon Crone

John, Jennifer, George, Caroline and Sam Cross

Kathy Cross

Gate City Motor Co., Inc.

Guilford Merchants Assoc. & FirstPoint, Inc.

Robin and Michael Hager, in honor of their grandson, Henry O'Keeffe Hager

Maggie and George Hall

Sebrina and Juan Hernandez

Sona J. Isharani and Steven L. Hatcher

Kaley Orthodontics, in honor of Laney, Harper and all the

children of Greensboro

Marian and Jim King

Melody and Clarence McDonald

Ann and Don Raker, in honor of Katie

Claudia Babb Reich and David Reich

Debby Reynolds

Anne and Jonathan Smith

Melanie Soles

Diane and Dwight Stone, in honor of Caroline, Thomas, Gray

and Robert - Suzanne and Tom Tilley

Sue D. White

level 7 \$1,000 - \$2,499

Clare and Mike Abel

Elaine Abrams and Family, in loving

memory of Dr. Murray Abrams

Aladdin Travel

Kristen and Joe Alkire

Allen Tate Realtors

Margaret and Howard Arbuckle

Art by TJM

Lindsey and Frank Auman

Alexa Aycock

Laura and Burns Blackwell

Heather and Eric Bland

Martha and Chester Brown III, in honor of

Susan Schwartz

Lisa and Willie Bullock

Melissa Jones Burroughs, in honor of

Susan Shore Schwartz in recognition of

her extraordinary contributions to

Greensboro

April & Stephen Carter, in the spirit of play

for Cora and Caroline Carter

Debra Champagne

Martha and John Chandler

Ashton and Bryan Clemmons

Lynda and Locke Clifford

Laura and Jeff Collie, in honor of William

and Ruthie Collie

Janet and David Craft

Ruth and Richard Crone

Katherine and Robert Davis

Sandra and Lawrence Davis

Katie and David Egerton

Sue and Jorman Fields and Family

Peggy and Marion Follin

Judy and James Guidone David Hall, in honor of Abigail Hall and

Rachel Brown

Melissa and Jim Harmston

Beloved Heartsong, in honor of the

Hyman Family and in memory of

Jerry Hyman

Thayle and David Heggie

Chris and Bob Hudson

Anne and Sam Hummel

Stacy and Brian James

Emily and Ed Kitchen

Cathy Levinson

Becky and Larry Lewis

Laurie and Oliver Lloyd

Davida and Harold Martin

Sherry and Joe Marus

Carol McCoy

Kelly and Jim McKee

Rosa and Bill McNairy

Susan and Jim Melvin

Lindsey and Tim Murphy

Susan and Joe Nehmen, in honor of our

grandchildren

Mindy and Chad Oakley

Julie Olin

Cissy and Bill Parham

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Parrish and Jonathan Peddrick

Amy Pendergrass

Sabra and Chip Permar

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Carrie and Will Stewart

Kitty and Will Sydnor

Priscilla Taylor

Tara and Will Thacker

Mary and Bill Thacker

Paula and Kevin Thompson

Triad Tech Services

Cameron and Skotty Wannamaker

Comer and Ralph Wear, in honor of

Ralph IV, Eleanor and Alexander

Jacalyn and Brantley White

Jill and Thomas White

Adrienne and Patrick Woods

Preston and Robert Young

Kaki and Ryan Zell